

## Application

Trade Fair for the pulp, paper,  
and fiber industry and its suppliers  
**Wiesbaden, Germany, June 18–20, 2024**

Organizer ZELLCHEMING Service GmbH  
Neckarstr. 3, 63322 Rödermark, Germany  
Managing Director Petra Hanke  
Commercial Register Offenbach HRB 54647  
Contact Phone +49 6074 728085-45  
E-mail gmbh@zellcheming.de

### Main exhibitor

Company (with legal form)

  


Street/No.

Phone

ZIP-code, city

Fax

Country

General e-mail

Website

Listing in the exhibitor list under letter (A-Z):

### Contracting data:

Is there a different contracting partner?

☐ Yes ☐ No

### Different contracting partner (optional)

Company (with legal form)

  


Street/No.

Phone

ZIP-code/city

Fax

Country

General e-mail

EU country ☐ Yes **if not<sup>1</sup>** Entry in register of companies (non EU):

**<sup>1</sup>Please provide a certificate of registration as taxpayer!**

Proprietor/president

VAT-ID (EU countries)

Social Media:

LinkedIn Profile

X Account

Other Online Profile (URL)

## Contact partner main exhibitor

☐ Miss ☐ Mister

Last name

First name

Phone

E-mail

Is the address different from the main exhibitor?

☐ Yes ☐ No

## Different address contact person (optional)

Street/No.

ZIP-code/city

Country

## Invoicing recipient:

Is there a different mailing address for invoices?

☐ Yes ☐ No

## Different mailing address for invoices (optional)

Company (with legal form)



Street/No.

Phone

ZIP-code/city

Fax

Country

General e-mail

EU-country ☐ Yes **if not<sup>2</sup>** Entry in register of companies (Non-EU):

**<sup>2</sup>Please provide a certificate of registration as taxpayer!**

Proprietor/president

VAT-ID (EU countries)

Is the contact person main exhibitor the recipient of the invoice?

☐ Yes ☐ No

## Contact person invoicing (optional)

☐ Miss ☐ Mister

Last name

First name

Phone

E-mail

## Application

ZELLCHEMING company member ☐ Yes ☐ No

Please choose one of the following stand options:

☐ 1. Booking of stand space only (minimum size of 9 sqm), optionally with stand construction

### Prices per sqm in Euros plus VAT

	<input type="checkbox"/> Row stand (1 side open)	<input type="checkbox"/> Corner stand (2 sides open)	<input type="checkbox"/> Head stand (3 sides open)	<input type="checkbox"/> Island stand (4 sides open)
Former exhibitor (2023) member until Dec. 1, 2023 <sup>3</sup>	237.00	256.00	266.00	280.00
Former exhibitor (2023) non-member until Dec. 1, 2023 <sup>3</sup>	290.00	312.00	329.00	341.00
Early bird price member until Feb. 2, 2024 <sup>3</sup>	243.00	263.00	276.00	287.00
Early bird price non-member until Feb. 2, 2024 <sup>3</sup>	297.00	322.00	339.00	351.00
Regular price member from Feb. 3, 2024 <sup>3</sup>	254.00	275.00	286.00	298.00
Regular price non-member from Feb. 3, 2024 <sup>3</sup>	307.00	335.00	353.00	365.00

<sup>3</sup>Date of receipt of your booking

Please fill in: Space (sqm), min. 9 sqm:  Front (m):  Depth (m):

A mandatory marketing contribution of EUR 750.- (+VAT) will be charged  
as well as an additional hygiene and disposal flat rate of EUR 15.00 per sqm (+ VAT).

☐ Yes, I would like to receive a stand offer from the booth builder partner of ZELLCHEMING Service GmbH.

We have the following placement/neighbouring requests:

(Please note, that we try to fulfill your requirements as best as possible. However, we ask for your understanding that we can't guarantee the realization.)

☐ 2. Booking of a special participation package including stand construction, for details, see separate "Special partition packages" information brochure

## Special participation packages (stand space included)

Select a package (details see separate "Special partition packages" information brochure):

☐ Start-up Area

6 sqm stand space incl. stand construction for EUR 990.00\* incl. obligatory marketing flat rate as well as incl. hygiene and waste disposal flat rate. All prices + VAT.

Condition: You are a start-up company

☐ Newcomer Pavilion

9 sqm stand space incl. stand construction for EUR 4,450.00\* + VAT, incl. mandatory marketing contribution as well as hygiene and disposal flat rate of EUR 15.00 per sqm.

Condition: You haven't been a main exhibitor at ZELLCHEMING-Expo in the past 5 years.

☐ Joint Stand SME

9 sqm stand space incl. stand construction for EUR 5,500.00\*. A mandatory marketing contribution of EUR 750.00 as well as an additional hygiene and disposal flat rate of EUR 15.00 per sqm will be charged. All prices + VAT.

Condition: You haven't been a main exhibitor at ZELLCHEMING-Expo in the past 5 years.

\*Surcharges apply for bookings made after May 10, 2024!

## Mandatory Marketing Contribution (EUR 750.00 + VAT)

Exhibitors will be charged a mandatory marketing contribution amounting to EUR 750.00 + VAT.

It includes the following services:

### Digital package for the exhibitor and product directory

- Basic entry digital platform (value EUR 1,045.-)
- Listing in 10 product groups
- Company profile with text and image
- Logo in the exhibitor search

### Marketing material

- Voucher codes for your customers
- Visitor promotion templates
- Provision of event logo or banner  
and email signature

### Visitor marketing

- Promotion of the trade fair to attract attendees
- International media presence

### Press work

- Press campaigns for the promotion  
of ZELLCHEMING-Expo in key markets
- Display of your press releases in the press boxes on site

### Social Media

- Extensive promotion of the trade fair  
and the supporting events via social media
- campaigns to attract visitors

### Promotion on site

- Company name and stand number in the floor plan  
and exhibition guide

(Especially in case of short-notice applications, individual services may not be available)

## Hygiene and disposal flat rate (EUR 15.00 per sqm + VAT).

The waste disposal and hygiene flat rate is shown separately in the stand invoice. This flat rate covers additional preventive hygiene & safety measures that exceed the general event security obligation as well as the disposal of waste in a legally prescribed manner. Independently of the flat rate, the respective exhibitor is also obliged to avoid waste due to the applicable legal regulations (e.g. the Trade Waste Ordinance). The disposal of hazardous waste and pollutants as well as the disposal of unusually large quantities of waste will be invoiced in addition to the flat rate.

## Product groups<sup>4</sup>

Please note: This is no order form for your entry in the online exhibitor and product directory!

The products which shall be presented at ZELLCHEMING-Expo 2024 at the stand of the above-mentioned main exhibitor can be assigned to the following product groups. **Please check all categories that apply (at least one); multiple choices possible.**

<input type="checkbox"/> <b>P001</b>	<b>Raw Materials &amp; Additives</b>	<input type="checkbox"/> P005.007	Rolls and covers	<input type="checkbox"/> P009.003	Maintenance and repair services
<input type="checkbox"/> P001.001	Chemicals and additives	<input type="checkbox"/> P005.007.001	Wire, paper and felt guide rolls	<input type="checkbox"/> P009.004	Condition monitoring
<input type="checkbox"/> P001.001.001	Bleaching and bleaching chemicals	<input type="checkbox"/> P005.007.002	Press rolls	<input type="checkbox"/> P009.005	Mobile solutions
<input type="checkbox"/> P001.001.002	Retention aids and flocculants	<input type="checkbox"/> P005.007.003	Function rolls (suction/deflection compensation)	<input type="checkbox"/> P009.006	Total productive maintenance
<input type="checkbox"/> P001.001.003	Coating binders and additives	<input type="checkbox"/> P005.007.004	Roll covers	<input type="checkbox"/> P009.007	Spare parts management
<input type="checkbox"/> P001.002	Filtration additives	<input type="checkbox"/> P005.007.005	Doctor systems and cleaning equipment	<input type="checkbox"/> P009.008	After sale services and outsourcing
<input type="checkbox"/> P001.003	Fillers and coating pigments	<input type="checkbox"/> P005.008	Felts and fabrics	<input type="checkbox"/> P009.009	Cleaning
<input type="checkbox"/> P001.004	Coating kitchen	<input type="checkbox"/> P005.009	Threading systems	<input type="checkbox"/> P009.010	Pilot and Laboratory Services
<input type="checkbox"/> P001.005	Chemical recovery plants	<input type="checkbox"/> P005.010	Ropes and belts	<input type="checkbox"/> P009.011	R&D Services
<input type="checkbox"/> P001.006	Biofore products and their production	<input type="checkbox"/> P005.011	Drives	<input type="checkbox"/> <b>P010</b>	<b>Industrial IT and communication</b>
<input type="checkbox"/> P001.007	Other materials, additives and auxiliary materials	<input type="checkbox"/> P005.011.001	Mechanic	<input type="checkbox"/> P010.001	Enterprise Resource Planning (ERP)
<input type="checkbox"/> P001.008	Handling, dosing and preparation of chemicals and additives	<input type="checkbox"/> P005.011.002	Electric	<input type="checkbox"/> P010.002	Product Data Management (PDM)
<input type="checkbox"/> <b>P002</b>	<b>Raw Material Production</b>	<input type="checkbox"/> P005.012	Vacuum systems	<input type="checkbox"/> P010.003	Manufacturing Executing System (MES)
<input type="checkbox"/> P002.001	Chemical pulping	<input type="checkbox"/> P005.013	Compressed air systems	<input type="checkbox"/> P010.004	Product Life Cycle Management (PLM)
<input type="checkbox"/> P002.002	Mechanical pulping	<input type="checkbox"/> P005.014	Lubrication systems	<input type="checkbox"/> P010.005	Information and communication technology
<input type="checkbox"/> P002.003	Pulp drying and handling	<input type="checkbox"/> P005.015	Filtration and membrane filtration	<input type="checkbox"/> <b>P011</b>	<b>Paper production</b>
<input type="checkbox"/> P002.004	Pulp and wood trading	<input type="checkbox"/> P005.016	Cleaning of waste water and process water, processing	<input type="checkbox"/> P011.001	Graphic papers
<input type="checkbox"/> <b>P003</b>	<b>Stock Preparation</b>	<input type="checkbox"/> P005.017	Dewatering aggregates	<input type="checkbox"/> P011.002	Board and packaging papers
<input type="checkbox"/> P003.001	Material handling and conveying	<input type="checkbox"/> P005.018	Waste management	<input type="checkbox"/> P011.003	Hygiene papers
<input type="checkbox"/> P003.002	Stock preparation aggregates	<input type="checkbox"/> P005.019	Other subsystems	<input type="checkbox"/> P011.004	Technical and specialty papers
<input type="checkbox"/> P003.003	Piping systems, tanks and vats	<input type="checkbox"/> <b>P006</b>	<b>Automation, process optimization and measurement, control technology</b>	<input type="checkbox"/> <b>P012</b>	<b>Converting and coating</b>
<input type="checkbox"/> P003.004	Pumps, valves and fittings	<input type="checkbox"/> P006.001	Plant design and control	<input type="checkbox"/> P012.001	Pricing
<input type="checkbox"/> <b>P004</b>	<b>Paper and Paperboard Machines</b>	<input type="checkbox"/> P006.002	Measurement and control technology	<input type="checkbox"/> P012.002	Laminating
<input type="checkbox"/> P004.001	Paper	<input type="checkbox"/> P006.003	PLC Systems	<input type="checkbox"/> P012.003	Packaging means
<input type="checkbox"/> P004.002	Paperboard	<input type="checkbox"/> P006.004	Process control systems/DCS	<input type="checkbox"/> <b>P013</b>	<b>Logistics and intralogistics</b>
<input type="checkbox"/> P004.003	Cardboard	<input type="checkbox"/> P006.005	MCC	<input type="checkbox"/> P013.001	Transportation
<input type="checkbox"/> P004.004	Tissue	<input type="checkbox"/> P006.006	Quality control (QCS)	<input type="checkbox"/> P013.002	Handling and storage technology
<input type="checkbox"/> P004.005	Specialty papers	<input type="checkbox"/> P006.007	Analysis equipment	<input type="checkbox"/> P013.003	Warehouse and plant equipment
<input type="checkbox"/> P004.006	Non Woven	<input type="checkbox"/> P006.008	Laboratory equipment	<input type="checkbox"/> P013.004	Packing, weighing, measure and labelling
<input type="checkbox"/> <b>P005</b>	<b>Machine components and subsystems</b>	<input type="checkbox"/> <b>P007</b>	<b>Cleaner production</b>	<input type="checkbox"/> <b>P014</b>	<b>Engineering, design and trade agencies</b>
<input type="checkbox"/> P005.001	Approach flow system aggregates	<input type="checkbox"/> P007.001	Environmental management	<input type="checkbox"/> P014.001	Project, design and consulting services
<input type="checkbox"/> P005.002	Wire section	<input type="checkbox"/> P007.002	Certifications	<input type="checkbox"/> P014.002	Group organizers
<input type="checkbox"/> P005.002.001	Approach flow systems	<input type="checkbox"/> P007.003	Prevention of waste and emissions, industrial environment protection	<input type="checkbox"/> P014.003	Architecture and building services
<input type="checkbox"/> P005.002.002	Former	<input type="checkbox"/> P007.004	Recycling and disposal	<input type="checkbox"/> P014.004	Trade agencies
<input type="checkbox"/> P005.003	Press section	<input type="checkbox"/> <b>P008</b>	<b>Energy management and energy efficiency</b>	<input type="checkbox"/> <b>P015</b>	<b>Training and consulting</b>
<input type="checkbox"/> P005.003.001	Shoe press	<input type="checkbox"/> P008.001	Power, heating and cooling systems and power generation	<input type="checkbox"/> P015.001	Universities
<input type="checkbox"/> P005.003.002	Conditioning	<input type="checkbox"/> P008.002	Renewable energy for industrial applications	<input type="checkbox"/> P015.002	Training Centers
<input type="checkbox"/> P005.004	Dryer section	<input type="checkbox"/> P008.003	Energy distribution and storage	<input type="checkbox"/> P015.004	Workshop Providers
<input type="checkbox"/> P005.004.001	Drying cylinder	<input type="checkbox"/> P008.004	Energy efficient building technology	<input type="checkbox"/> P015.003	Digital Learning
<input type="checkbox"/> P005.004.002	Stabilisers	<input type="checkbox"/> P008.005	Steam and condensate systems, hoods, energy recovery, heat exchangers	<input type="checkbox"/> <b>P016</b>	<b>Publishing Houses</b>
<input type="checkbox"/> P005.004.003	Steam and condensate systems	<input type="checkbox"/> <b>P009</b>	<b>Services</b>	<input type="checkbox"/> P016.001	Trade Press
<input type="checkbox"/> P005.004.004	Hoods and air technology	<input type="checkbox"/> P009.001	Industrial services	<input type="checkbox"/> P016.001.001	Trade Magazines
<input type="checkbox"/> P005.005	Equipment and finishing	<input type="checkbox"/> P009.002	Dismantling and erection of machines and equipment	<input type="checkbox"/> P016.001.002	Technical Books
<input type="checkbox"/> P005.005.001	Size and film press			<input type="checkbox"/> P016.001.003	Electronic Media
<input type="checkbox"/> P005.005.002	Coating equipment			<input type="checkbox"/> <b>P017</b>	<b>Associations</b>
<input type="checkbox"/> P005.005.003	Non-contact drying			<input type="checkbox"/> P017.001	Trade Associations
<input type="checkbox"/> P005.005.004	Calenders			<input type="checkbox"/> P017.002	Professional Associations
<input type="checkbox"/> P005.005.005	Rewinding				
<input type="checkbox"/> P005.006	Winding technique				
<input type="checkbox"/> P005.006.001	Converters and winders				
<input type="checkbox"/> P005.006.002	Cross cutters				

☐ We assure that the products which shall be presented at ZELLCHEMING-Expo 2024 at the stand of the above-mentioned main exhibitor can be assigned to the categories marked above.<sup>4</sup>

## Lectures

### **Best Practice lecture** "Learn from the best" at the ZELLCHEMING Forum

As an exhibitor, you have the opportunity to give a 20-minute presentation on a best practice example from your company at the ZELLCHEMING Forum.

☐ Yes, we book 1 Slot for EUR 590.00 (+ VAT)

The available slots are limited and will be allocated according to receipt of order.

## Catering

Catering at the exhibition and trade fair stands will be provided by RMCC's exclusive partner, Gaul's Catering. You are welcome to bring drinks and small items for your own use. You can download the order form for your stand catering here: <https://www.rmcc.de/fuer-aussteller/ausstellerunterlagen.php>

If you plan to bring your own caterer, please contact us well in advance!

## Consent

We would like to inform you about further, suitable offers and services of ZELLCHEMING Service GmbH.

For this purpose we would like to process and use your data accordingly. This also means that we would like to transfer your data within the ZELLCHEMING divisions.

☐ I consent to the processing and use of my data for the above purposes.

☐ I also agree to receive information described above by e-mail.

ZELLCHEMING Service GmbH

Neckarstraße 3, 63322 Rödermark, Germany

We acknowledge the attached General Terms and Conditions of Contract of ZELLCHEMING Service GmbH and that German law is applicable to the contract. We confirm that we have read and accept the stand construction guidelines, the technical guidelines as well as the important information about the ZELLCHEMING-Expo 2024 at <https://www.rmcc.de/fuer-aussteller/ausstellerunterlagen.php>

We also confirm that we have read and agree to the Privacy Policy. We further confirm that we have obtained consent from employees of our company regarding the disclosure of their personal data, if and to the extent that we make their data available.

Place

Date

Legal binding signature

---

# General Terms and Conditions ZELLCHEMING-Expo 2024

Trade Fair for the pulp, paper,  
and fiber industry and its suppliers  
**Wiesbaden, Germany, June 18-20, 2024**

## 1. Scope of application

- The following terms and conditions shall apply to the leasing of stand spaces by the contracting partner from ZELLCHEMING Service GmbH.
- These terms and conditions shall form an integral component of all our offers and contracts, even in ongoing business relations, and shall also apply to all future transactions with the contracting partner.
- Any terms and conditions of the contracting partner shall not establish any obligations on our part, even if we have not expressly rejected them. Any earlier general terms and conditions or other terms and conditions of our own shall be replaced by these Terms and Conditions, unless expressly agreed otherwise with the contracting partner which must always be made in writing.

## 2. Conclusion of contract/contractual partners

- The application/assignment must be made by sending in the registration form or otherwise accepted by ZELLCHEMING Service GmbH. The contracting partner shall be bound to the offer three weeks from our receipt thereof.
- If a stand confirmation is issued after an order, the content of the confirmation shall form an integral component of the agreement. If the contracting partner is a merchant, the contracting partner must lodge a written protest with us about any variations between the application/assignment and the confirmation within 14 days.
- Several contractual partners shall be liable to us as joint debtors.

## 3. Stand rental fees

The prices per square meter specified by ZELLCHEMING Service GmbH shall apply. Each initiated square meter shall be rounded up to the next square meter. The supports and columns are not deducted in the calculation of the square meters.

## 4. Opening hours

For visitors, opening hours shall normally be from 9 a.m. to 6 p.m. on Tuesday, June 18, 2024, and Wednesday, June 19, 2024, and on Thursday, June 20, 2024, from 9 a.m. to 4 p.m.; for the contracting partner, normally continuously from 8 a.m. to 6 p.m. These hours are subject to change.

## 5. Assembly

Sunday, June 16, 2024 7 a.m. to 10 p.m., Monday, June 17, 2024 7 a.m. to 10 p.m.  
You will receive further information with the exhibitor documents.

## 6. Dismantling

Thursday, June 20, 2024 5 p.m. to 10 p.m., Friday, June 21, 2024 a.m. to 10 p.m.  
You will receive further information with the exhibitor documents.

## 7. Placement

We shall endeavor to provide the contracting partner the space provisionally foreseen in the stand confirmation. To distribute the exhibition space in an optimal fashion, however, we may allocate the contracting partner another space of the same quality, category, and size if this is reasonable for the contractual partner.

## 8. Stand design

- To assure a sound overall impression, we have determined guidelines for the stand design which shall be binding for the contracting partner; these stand guidelines shall form an integral component of this agreement. The guidelines may be viewed at <https://www.mcc.de/fuer-aussteller/ausstellerunterlagen.php>
- The construction, design and safety of the stand shall be the responsibility of the contracting partner. They must meet applicable law and our technical guidelines, which likewise may be viewed at <https://www.mcc.de/fuer-aussteller/ausstellerunterlagen.php>
- Presentations and displays of any type, the setup of exhibitions and the distribution of advertising materials may only be made from the stand and in such fashion that visual, acoustic and other nuisances do not arise for other (particularly neighboring) stands, and that there are no impediments in stand and walkway spaces.
- In the event of any infringement of a), b) or c) above, we shall be entitled to request the contracting partner to discontinue the breach. If the breach is not discontinued immediately, we shall especially be entitled in accordance with Section 17 b). In such event, a contractual penalty shall further be due in the amount of 10 times the rent for the stand.
- The stands must be occupied by personnel during the opening hours pursuant to Section 4 and contain the exhibited objects.
- Hand or direct sales, particularly of exhibited goods or samples, shall be prohibited. »Manual or direct sales« shall mean any remunerative issue of goods or provision of services by the exhibitor on the fair grounds. Goods may only be issued free of charge.

## 9. Technical services

ZELLCHEMING Service GmbH shall provide the general heating, cooling, and lighting. The contractual partner bears the costs for the stand installation of water supply, electricity supply, telephone connections etc., plus consumption and utilized services.

## 10. Terms and conditions of payment

- The rent for the stand shall be due in two equal installments. The first installment (request for installment) shall be invoiced to the contracting partner and mailed with the stand confirmation and shall be due immediately. The second installment (final invoice) minus actual payments already made shall be charged at the earliest three months prior to the start of the event and shall likewise be due immediately.
- Invoices regarding other ordered deliveries and performances shall be due immediately as of the invoice date.
- In the event of default, the interest rate stipulated by law shall apply at the rate of 9 percentage points above the base interest rate applicable on the default date (§ 288 (2) of the Civil Code).
- For each reminder to the contracting partner after the occurrence of default, we shall be entitled to demand a lump sum of EUR 3.00. The contracting partner shall retain the right to prove that no damage was incurred or that much less damage than this lump sum was incurred. We reserve the right to assert further claims for damages caused by delayed payment.

## 11. Reservations

- If there are compelling reasons for which we are not responsible (e.g. labor dispute, issued ordinance or general decree in connection with a pandemic) and force majeure, we are entitled to postpone, shorten, close or cancel the event in whole or in part. The remuneration to be paid by the contractual partner is then to be adjusted accordingly or is not applicable in the event of a complete cancellation.
- If, in accordance with our experience, it becomes evident that the event cannot have the desired success for the exhibitor due to insufficient participation in the exhibition or due to unexpectedly weak visitor interest, we may cancel the event. The corresponding declaration must be received by the contracting partner two months prior to the planned start of the event. In the event of a cancellation in due time, we shall not be obliged to compensate any expenses or damage.
- In the event of a cancellation of the trade fair, we must without undue delay repay the contracting partner any (advance) payment rendered by it.

## 12. Reclamations

- The contracting partner must lodge a complaint about obvious performance deficiencies or the absence or elimination of warranted features in such due time that we can procure redress.
- Only if remedial action has not been taken within a reasonable period of time, remedial action is not possible or has been refused, in the event of serious defects that make the event impossible the contractual partner can choose to terminate the contract without notice or demand a reasonable reduction of the compensation.

## 13. Liability limitation/Exclusion of liability

- Any claims for damages against ZELLCHEMING Service GmbH shall be excluded. This shall not apply
  - in the event that a life, body or health injury is culpably (in the sense of the German legal term »schuldhaft«) caused by ZELLCHEMING Service GmbH or one of its employees, collaborators, other vicarious agents or representatives (herein after: ZELLCHEMING Service GmbH-Team);
  - in the case that an intentional (in the sense of the German legal term »vorsätzlich«) or grossly negligent behavior of ZELLCHEMING Service GmbH or of the ZELLCHEMING Service GmbH-Team is the basis for the damage claim.
  - in the event of a violation of a warranty (in the sense of the German legal term »Garantie«) granted by ZELLCHEMING Service GmbH.
  - in the case of mandatory liability, e. g. under the German Product Liability Act (»Produkthaftungsgesetz«) and
  - if ZELLCHEMING Service GmbH or the ZELLCHEMING Service GmbH-Team negligently breaches a material contractual obligation. However, if ZELLCHEMING Service GmbH or the ZELLCHEMING Service GmbH-Team negligently breaches a material contractual obligation the liability of ZELLCHEMING Service GmbH is limited to the amount of damages that is typically foreseeable. A material contractual obligation is a contractual obligation, whose performance is necessary to execute the contract properly and whose performance the other contract party may regularly rely upon.

The aforementioned clauses do not imply any change of the burden of proof to the detriment of the contracting partners.

- If our liability is excluded or limited in accordance with the above provisions, this shall also apply to the personal liability of the employees, collaborators and other vicarious agents and representatives of ZELLCHEMING Service GmbH.
- We have procured an exhibition insurance against common insurable risks, such as fire, break-in, theft, water damage, etc. We recommend that the contracting partner covers risks by applying at its own cost using the form foreseen for this purpose in the technical documents.

## 14. Subletting/prohibition of assignment

- The contracting partner shall not be entitled to provide the stand allocated to it in whole or in part to a third party for use, particularly to sublet it or accept orders for other companies, unless the third party is a coexhibitor (= a party appearing at the stand of the contracting partner with its own personnel and a range of products). The contracting partner must inform us in writing before the start of the event regarding the person of the third party. The contracting partner shall be liable to us for any breaches by the third party and that the general terms of contract is also valid for and accepted by the third party. Co-exhibitors are only such companies which are reported expressly to ZELLCHEMING Service GmbH as co-exhibitors by the main exhibitor.
- The contracting partner may not assign any claims against us to a third party.

## 15. Set-off/retention

The contractual partner may only offset our claims against counterclaims that have been acknowledged by us or have been legally established. The contractual partner may not assert rights of retention or rights to refuse performance in accordance with §§ 273, 320 BGB (German Civil Code) unless we are guilty of a gross breach of contract.

## 16. Lien

To secure our claims, we hereby reserve the right to exercise a lessor's lien and to have the object under lien sold after written notice pursuant to the provisions of law.

## 17. Early cessation of the agreement

- Early cessation of the agreement (including parts of the scope of services such as the use by co-exhibitors) shall only be possible with our approval. If the lease agreement is ended early (including parts of the scope of services such as the use by co-exhibitors), the contracting partner shall remain obliged to pay us the full stipulated rent for the stand as damage compensation in lieu of performance. The contracting partner retains the right to prove that no damage was incurred or that much less damage than the stipulated rent for the stand was incurred.
- We shall especially have the right to terminate the stand lease agreement without notice if it is no longer reasonable for us to adhere to the agreement due to the conduct of the contracting partner. It shall »no longer be reasonable for us, for example, if the contracting partner is in default with a not insignificant portion of its payment obligations towards us or the contracting partner repeatedly breaches its other contractual obligations. In the event of termination without notice, we shall also be entitled to demand compensation from the contracting partner of the damage incurred by us due to the conduct of the contracting partner entitling us to terminate the agreement without notice.

## 18. Place of performance and jurisdiction

Offenbach shall be the place of performance and jurisdiction, provided the contracting partner is a merchant entered in the commercial register or is a legal person in public law or a special public fund. We shall also be entitled to assert claims before the court competent for the registered office of the contracting partner. Any exclusive place of jurisdiction shall not be excluded hereby.

## 19. Agreement to film, image and sound recording

The contractual partner agrees and permits that ZELLCHEMING Service GmbH makes or has made film, image and sound recordings as well as drawings of exhibition stands and individual exhibits in order to document these or for their own publications, especially in Internet and for advertising purposes. This permission of use is unlimited in time and especially includes production, publication, copying, exploitation as well as processing/altering and is thus also unrestricted in substance.

## 20. Miscellaneous provisions

- Part of this contract are the product groups, the house rules as well as the organizational, technical and other regulations, in particular the stand construction guidelines, which will be sent to the contract partner before the start of the event.
- All covenants reached with us must be made in writing. This shall also apply to the simplification or rescission of this requirement for the written form.
- Should any provisions of our agreement with the contracting partner or other covenants with the contracting partner or these general terms and conditions of contract be or become invalid in whole or in part, the other provisions of the agreement or other covenants or these general terms and conditions of contract shall not be affected thereby.

Status: September 2023